

# EXCALIBUR

Print Systems & Supplies

*Excalibur Hawaii will manage all your printers including your toner cartridges for  
"LESS THAN" what many companies pay for just their cartridges.  
"Protection" and having a "Peace of Mind" are yours to "PROFIT"!*

*Since 2007 we have been helping Hawaii's local businesses lower their printing cost by managing and optimizing their existing desktop laser printers. Our systems are easy to implement. We will provide you the following benefits...*

- ✓ **Our Guarantee – Offering Proven Confidence and 100% Satisfaction**
  - Printer performance issues are covered
  - Print quality issues are covered
  - “No cost, effortless toner cartridge exchanges”
  - Free printer audit to maximize print efficiency
- ✓ **Printer Service & Maintenance – Saving cost/time for you or your IT department**
  - No costly service calls. Management of all your laser printers is covered.
  - Unlimited diagnostic and Local Phone Tech Support is covered
  - On site printer maintenance/repairs are covered (valued at \$85 to \$175 an hour)
  - Absolutely no monthly or hidden fees, and no minimums
- ✓ **Free Delivery On Orders of \$50 or More**
  - Free Eco-friendly empty toner cartridge pick ups
  - Free delivery on toner cartridge warranty replacements
- ✓ **Easy Online Ordering for your Printing Supplies or Service Calls Saving You Time**
  - Click and order your ink and toner with our free EasyOrder app. We provide one-click access with a list specifically designed for your supplies including the cost.
  - Receive an instant email confirmation and we'll get your order ready for delivery
  - Submit online a service call for a technician to service your printers.
- ✓ **Printer Monitoring Program – Eliminate Carrying Cost of Stocked Supplies**
  - Our exclusive **EX Print Manager™** app sends alerts to you and Excalibur Hawaii when printer toner runs low or receives any printer error codes
  - An option to simply pay by the number of pages printed or by the cartridge
- ✓ **Answers To Questions NOT Generally Asked**
  - Why are copy machines covered under a service program but not my printers?
  - How much is my business losing when a printer is inoperable?
  - Why are certain departments or printers changing supplies too often?

**Excalibur Print Systems & Supplies**  
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