

**HAWAII STATE BAR ASSOCIATION
2021 BUDGET BY DEPARTMENT**

Prepared 03/29/2021

	2020 BUDGET	2020 YTD	2019 YTD Final Unaudited	2021 BUDGET
REVENUES				
DUES REVENUE				
Membership Dues	\$ 1,332,830	1,239,339	1,248,437	\$ 1,231,900
Penalties	86,000	96,600	93,650	90,500
Processing Fees	197,780	189,746	185,693	178,130
Subtotal Dues Revenue	1,616,610	1,525,685	1,527,780	1,500,530
NON DUES REVENUE				
Interest Income	35,000	7,633	37,800	5,000
Lawyer Referral Income	21,000	21,610	24,680	16,000
Products & Services	24,500	11,949	23,918	10,500
Fees (IOLTA, LI, Mock Trial, CLE)	22,500	16,598	15,170	12,000
MCLE Fees	45,000	41,170	51,933	35,000
Royalties	28,000	23,235	31,033	20,000
Grants & Donations	-	-	-	-
Sponsorships & Booth Income	17,000	15,000	17,950	10,000
CLE Seminars (incl Bar Con)	250,000	217,928	219,533	200,000
CLE Manual Sales (Publications)	15,000	20,100	22,097	15,000
Miscellaneous Income	-	4,547	9,765	-
SUBTOTAL-NON DUES	458,000	379,770	453,878	323,500
TOTAL INCOME	\$ 2,074,610	\$ 1,905,455	\$ 1,981,658	\$ 1,824,030
EXPENSES				
SUPREME COURT MANDATED				
Atty Registration/Database Mgt.	282,685	214,513	197,305	222,628
Technology/Website	155,878	148,210	121,132	145,375
Indirect Expenses (Personnel & Overhead)	139,930	144,612	121,890	131,002
TOTAL REGISTRATION EXPENSES	578,493	507,335	440,327	499,005
GOVERNANCE/BOD				
Indirect Expenses (Personnel & Overhead)	121,066	125,117	112,327	113,364
Direct Administrative Support	157,218	156,563	155,173	158,840
N. I. Travel	17,750	1,898	12,392	6,960
Conference Expense	9,885	1,860	5,853	3,800
Awards & Mementos	2,000	2,000	1,543	1,600
President's Allowance	2,500	818	1,131	1,000
Insurance	7,180	7,259	6,713	8,000
Other Exp: Printing, Supplies, Meetings, etc	14,320	3,731	7,973	3,800
TOTAL BOARD EXPENSES	331,919	299,246	303,104	297,364
COMMITTEE				
Indirect Expenses (Personnel & Overhead)	21,569	22,291	19,984	20,287
Direct Administrative Support	28,010	27,893	27,995	28,425
N. I. Travel	3,000	240	2,520	3,500
Other Exp: Printing, Supplies, Meetings, etc	1,525	-	1	-
TOTAL COMMITTEE	54,104	50,424	50,500	52,211

	2020 BUDGET	2020 YTD	2019 YTD Final Unaudited	2021 BUDGET
YLD ADMINISTRATION				
Indirect Expenses (Personnel & Overhead)	22,151	22,892	19,725	19,559
Direct Administrative Support	28,765	20,697	29,026	27,405
N. I. Travel	12,500	199	2,924	3,500
Conference Expense	15,010	-	8,933	5,400
Awards & Mementos	400	414	579	1,000
President's Allowance	750	750	-	-
Other: Printing, Supplies, Meetings, etc	2,375	190	1,503	950
TOTAL YLD ADMIN	81,951	45,142	62,691	57,815
SCD ADMINISTRATION				
Indirect Expenses (Personnel & Overhead)	5,108	5,279	4,728	5,210
Direct Administrative Support	6,633	6,604	6,218	7,300
N. I. Travel	3,000	153	2,150	2,500
Conference Expense	-	-	-	-
Awards & Mementos	200	-	-	-
Other: Printing, Supplies, Meetings, etc	1,875	-	754	950
TOTAL SCD ADMIN	16,816	12,036	13,850	15,960
NI COUNTY BAR ADMIN/LOCAL PROJECTS	22,200	20,625	21,725	22,250
MEMBER SERVICES				
Bar Journal	49,115	48,326	47,398	49,492
Leadership Institute	14,210	7,832	11,814	12,554
MCLE	56,937	54,827	51,589	54,999
Continuing Legal Education	226,512	161,304	210,171	218,314
Member Benefits/Sp. Events	76,484	72,437	71,289	73,972
Bar Directory	-	-	-	-
Products & Services	28,739	2,315	19,683	2,941
GG1-3 Project Expenses	2,400	1,500	1,127	-
GG1-3 Administrative Support	8,306	7,240	8,730	8,269
Indirect Expenses (Personnel & Overhead)	170,564	176,271	152,964	157,474
TOTAL MEMBER SERVICES	633,267	532,052	574,766	578,015
PUBLIC SERVICES				
Lawyer Referral Service	81,444	72,814	70,948	81,342
Communications/Public Rel.	54,390	52,462	49,665	57,424
GG 4-6 Project Expenses	6,400	170	5,121	-
GG4-6 Administrative Support	13,839	12,225	13,117	13,657
Indirect Expenses (Personnel & Overhead)	111,810	115,552	102,714	107,463
TOTAL PUBLIC SERVICES	267,883	253,223	241,565	259,886
TOTAL EXPENSES	1,986,634	1,720,083	1,708,528	1,782,506
NET INCOME(LOSS) before tax, capital & depr	87,976	185,372	273,130	41,524
Provision for Taxes	-	-	-	-
Federal & State Income	-	-	-	-
Net Income After Taxes	87,976	185,372	273,130	41,524
Capital Exp (Mortgage principal, asset purchases, etc.)	(87,976)	(188,729)	(169,605)	(41,524)
Net Income after Tax & Capital Exp	-	(3,357)	103,525	0

**HAWAII STATE BAR ASSOCIATION
INCOME STATEMENT (by Dept)
MONTH ENDED December 31, 2020**

	December Actual	December 2020 YTD	Budget 2020	Variance budget to actual YTD	December 2019 YTD
DUES RELATED REVENUE					
Membership Dues	2,325	1,239,339	1,332,830	93,492	1,248,437
Penalties	0	96,600	86,000	(10,600)	93,650
Processing Fees	2,985	189,746	197,780	8,034	185,693
TOTAL Dues Related Revenues	5,310	1,525,685	1,616,610	90,926	1,527,780
NON DUES RELATED REVENUE					
Investment Income	0	7,633	35,000	27,367	37,800
Lawyer Referral Income	269	21,610	21,000	(610)	24,680
Products & Services	0	11,949	24,500	12,551	23,918
Fees (IOLTA, LI, Mock Trial, etc)	923	16,598	22,500	5,902	15,170
MCLE Fees	5,010	41,170	45,000	3,830	51,933
Royalties	0	23,235	28,000	4,765	31,033
Grants & Donations	0	0	0	0	0
Sponsorships & Booth Income	0	15,000	17,000	2,000	17,950
CLE Seminars (incl. Bar Con)	107,155	217,928	250,000	32,072	219,533
CLE Manual Sales (Publications)	3,020	20,100	15,000	(5,100)	22,097
Miscellaneous Income	2,000	4,547	0	(4,547)	9,765
TOTAL Non Dues Related Revenue	118,377	379,770	458,000	78,230	453,879
TOTAL REVENUES	123,687	1,905,454	2,074,610	169,156	1,981,659

EXPENSES BY DEPARTMENT

SUPREME COURT MANDATED

Atty Registration/Database Mgt.	17,914	214,513	282,685	68,172	197,305
Technology/Website	17,756	148,210	155,878	7,668	121,132
Indirect Expenses (Personnel & Overhead)	31,099	144,612	139,930	(4,682)	121,890
TOTAL SUPREME COURT MANDATED EXPENSES	66,769	507,336	578,493	71,157	440,327

GOVERNANCE/BOD

Indirect Expenses (Personnel & Overhead)	26,907	125,117	121,066	(4,051)	112,327
Direct Administrative Support	12,268	156,563	157,218	654	155,173
N. I. Travel	0	1,898	17,750	15,852	12,392
Conference Expense	0	1,860	9,885	8,025	5,853
Awards & Mementos	1,022	2,000	2,000	0	1,543
President's Allowance	818	818	2,500	1,682	1,131
Insurance	0	7,259	7,180	(79)	6,713
Other Exp: Printing, Supplies, Meetings, etc	80	3,731	14,320	10,589	7,973
TOTAL BOD EXPENSES	41,095	299,246	331,919	32,672	303,104

COMMITTEE

Indirect Expenses (Personnel & Overhead)	4,794	22,291	21,569	(722)	19,984
Direct Administrative Support	2,188	27,893	28,010	117	27,995
N. I. Travel	0	240	3,000	2,760	2,520
Other Exp: Printing, Supplies, Meetings, etc	(0)	(0)	1,525	1,525	1
TOTAL COMMITTEE	6,982	50,423	54,104	3,680	50,499

	December Actual	December 2020 YTD	Budget 2020	Variance budget to actual YTD	December 2019 YTD
YLD ADMINISTRATION					
Indirect Expenses (Personnel & Overhead)	4,923	22,892	22,151	(741)	19,725
Direct Administrative Support	2,052	20,697	28,765	8,068	29,026
N. I. Travel	0	199	12,500	12,301	2,924
Conference Expense	0	0	15,010	15,010	9,205
Awards & Mementos	0	414	400	(14)	579
President's Allowance	750	750	750	0	0
Other: Printing, Supplies, Meetings, etc	189	190	2,375	2,185	1,231
TOTAL YLD ADMIN	7,914	45,143	81,951	36,809	62,690
SCD ADMINISTRATION					
Indirect Expenses (Personnel & Overhead)	1,135	5,279	5,108	(171)	4,728
Direct Administrative Support	518	6,604	6,633	29	6,218
N. I. Travel	0	153	3,000	2,847	2,150
Conference Expense	0	0	0	0	0
Awards & Mementos	0	0	200	200	0
Other: Printing, Supplies, Meetings, etc	(0)	(0)	1,875	1,875	754
TOTAL SCD ADMIN	1,653	12,036	16,816	4,780	13,850
NEIGHBOR ISLAND BAR SUPPORT	0	20,625	22,200	1,575	21,725
MEMBER SERVICES					
Bar Journal	3,816	48,326	49,115	788	47,398
Leadership Institute	698	7,832	14,210	6,378	11,814
MCLE	4,243	54,827	56,937	2,110	51,589
Continuing Legal Education	15,735	161,304	226,512	65,208	210,171
Member Benefits/Sp. Events	49,143	72,437	76,484	4,047	71,289
Bar Directory	0	0	0	0	0
Products & Services	195	2,315	28,739	26,424	19,683
GG1-3 Project Expenses	0	1,500	2,400	900	1,128
GG1-3 Administrative Support	619	7,240	8,306	1,066	8,730
Indirect Expenses (Personnel & Overhead)	37,907	176,271	170,564	(5,707)	152,964
TOTAL MEMBER SERVICES	112,357	532,053	633,267	101,214	574,766
PUBLIC SERVICES					
Lawyer Referral Service	5,880	72,814	81,444	8,631	70,948
Communications/Public Rel.	4,116	52,462	54,390	1,927	49,665
GG 6 Project Expenses	0	170	6,400	6,230	5,121
GG4-6 Administrative Support	989	12,225	13,839	1,614	13,117
Indirect Expenses (Personnel & Overhead)	24,850	115,552	111,810	(3,742)	102,714
TOTAL PUBLIC SERVICES	35,834	253,223	267,883	14,660	241,565
TOTAL EXPENSES	272,603	1,720,085	1,986,634	266,548	1,708,527
NET INCOME(LOSS) before tax, capital & depr	(148,916)	185,369	87,976	(97,392)	273,132
Provision for Taxes					
Federal & State Income	0	0	0	0	0
Net Income After Taxes	(148,916)	185,369	87,976	(97,392)	273,132
Capital Exp (Mortgage principal, asset purchases, etc.)	153,387	188,729	87,976	(100,753)	(169,605)
Net Income after Tax & Capital Exp	(302,303)	(3,360)	0	3,360	103,527

HAWAII STATE BAR ASSOCIATION
STATEMENT OF ASSETS LIABILITIES AND NET ASSETS
MONTH ENDED December 31, 2020

ASSETS

Current Assets

Cash held for Operations	3,879,726	
Fam. Law. Bank acct Bal	24,639	
Petty Cash/Misc	230	
Investments- CD/Money Mkt as of 12/31/19	660,379	
Total Current Assets		<u>4,564,974</u>

Fixed Assets

Property, Bldg & Equip	3,041,016	
Accumulated Depreciation as of 12/31/19	(1,293,098)	
Total Fixed Assets net Depr.		<u>1,747,918</u>

TOTAL ASSETS **6,312,891**

LIABILITIES

Current Liabilities

Office of the Disciplinary Counsel	1,265,668	
Attorney & Judges Assistance Program	189,888	
Lawyers' Fund For Client Protection	174,974	
Volunteer Legal Services	73,173	
Hawaii State Bar Foundation	(15)	
County Bar/Specialty Bar Associations	34,220	
Federal/State Taxes	0	
Accrued Payroll	3,032	
Accounts Payable	(4,389)	
HSBA Deferred Revenues	1,207,057	
Section Deferred Revenues	26,290	
TOTAL Current Liabilities		<u>2,969,897</u>

Long-Term Liabilities

Acquisition Loan	601,271	
Construction Buildout Loan	0	
Total Long-Term Liabilities		<u>601,271</u>

TOTAL LIABILITIES **3,571,168**

Fund Balance (Net Assets)

Total Net Assets 2,741,724

TOTAL LIABILITIES & FUND BALANCE **6,312,891**

***Keller* Notice**

Under *Keller v. California State Bar*, 110 S.Ct. 2228, 110 L.Ed.2d 1 (1990), the expenditure of mandatory bar dues for political or ideological purposes that are not "necessarily or reasonably incurred" for purposes germane to the purposes of the State Bar is not constitutionally permitted. The HSBA Board feels that the positions taken and unified funds expended this year were within the purposes of the HSBA, which include the improvement of the system of justice and its administration, and the enhancement of professional competence. Legislation is monitored, and proposed HSBA positions on bills are developed by volunteer attorneys. No dues money was expended on lobbying legislative bills, other than nominal amounts spent on staff support for submission of testimonies. Therefore, no dues rebate is being offered pursuant to *Keller*.

If you disagree and feel that the HSBA has expended mandatory dues money for purposes outside of the activities permitted by *Keller*, you may file an objection and seek a rebate of such portion of your dues as may be found to have been used for purposes not permitted under *Keller*, plus interest. Written objections to a particular position or political or ideological expenditure must be filed with the Executive Director within 45 days of publication of this notice. For detailed procedures on objecting to the use of dues, please refer to Article VI, Section 2 (Objections to Use of Dues) of the [HSBA Constitution and Bylaws](#).