

HAWAII STATE BAR ASSOCIATION  
2011 Budget

DESCRIPTION	2010 Budget	2010 ACTUAL Unaudited	2011 BUDGET
<b>INCOME-DUES</b>			
Membership Dues	\$1,143,180	1,179,676	\$1,179,300
Penalties	56,600	44,850	41,700
Processing Fee	127,040	132,911	128,330
<b>SUBTOTAL-DUES</b>	<b>1,326,820</b>	<b>1,357,437</b>	<b>1,349,330</b>
<b>NON-DUES</b>			
Dividend/Interest Income	9,000	5,802	4,000
Advertising	0		10,550
Booth Income	9,194		17,000
Sponsorships	33,000	35,387	4,200
Lawyer Referral Income	33,000	38,035	35,000
Fees (MCLE, IOLTA, Leadership)*	0		41,000
CLE Seminars/Registration	246,915	182,272	210,000
CLE Publications/Video	67,125	55,268	50,000
Mailing Label Income	4,000	205	0
Grants/Donations	67,775	48,491	0
Royalties	50,000	66,372	60,000
Basic Legal Training Course	5,500	5,265	5,500
Products & Services	35,750	29,509	27,000
Misc. Income/Social Events*	37,600	37,501	2,200
<b>SUBTOTAL-NON DUES</b>	<b>598,859</b>	<b>504,108</b>	<b>466,450</b>
<b>TOTAL INCOME</b>	<b>\$1,925,679</b>	<b>\$1,861,544</b>	<b>\$1,815,780</b>
<b>EXPENSES</b>			
<b>SUPREME COURT MANDATED</b>			
Atty Registration/Database Mgt.	145,661	134,616	161,528
Technology/Website	123,450	114,536	127,012
Admin/Executive Support	34,534	33,662	40,210
Non-Personnel Administrative Support	60,661	53,910	65,479
<b>TOTAL REGISTRATION EXPENSES</b>	<b>364,306</b>	<b>336,724</b>	<b>394,229</b>
<b>GOVERNANCE</b>			
Direct Admin/Executive Support	120,346	116,419	124,396
Indirect Admin/Executive Support	32,189	31,376	33,567
Non-Personnel Administrative Support	56,541	50,249	54,661
Printing, Mailing, Telephone & Other	8,250	8,958	6,532
N. I. Travel	8,000	8,367	9,000
Nominations/Elections	7,277	4,000	6,000
Planning Conference/Orientation	1,000	1,116	1,000
Conference Travel	11,310	8,793	15,005
Awards	2,800	2,848	2,800
President's Allowance	2,500	1,549	2,500
Insurance	9,958	9,070	9,750
<b>TOTAL BOD EXPENSES</b>	<b>260,172</b>	<b>242,745</b>	<b>265,212</b>
<b>COMMITTEE</b>			
Direct Admin/Executive Support	35,895	35,013	38,218
Indirect Admin/Executive Support	9,601	9,358	10,313
Non-Personnel Administrative Support	16,864	14,987	16,793
Printing, Mailing, Telephone & Other	850	534	850
N. I. Travel	3,000	2,072	2,250
<b>TOTAL COMMITTEE</b>	<b>66,209</b>	<b>61,966</b>	<b>68,423</b>
<b>YLD ADMINISTRATION</b>			
Direct Admin/Executive Support	16,163	14,332	12,579
Indirect Admin/Executive Support	4,323	4,214	3,394
Non-Personnel Administrative Support	7,594	6,749	5,528
Printing, Mailing, Telephone & Other	950	3,546	950
N. I. Travel	2,600	3,817	3,600
Nominations/Elections	1,255	1,000	0
Planning Conference/Orientation	1,000	696	1,000
Conference Travel	12,600	4,141	7,150
Awards	500	645	500
President's Allowance	750	749	750
<b>Total YLD Admin</b>	<b>47,736</b>	<b>39,888</b>	<b>35,451</b>
<b>SENIOR COUNSEL DIVISION**</b>			
Direct Admin/Executive Support	56,577	52,548	11,725
Indirect Admin/Executive Support	15,132	14,751	3,164
Non-Personnel Administrative Support	26,581	23,623	5,152
Printing, Mailing, Telephone & Other	4,900	7,002	1,350
N. I. Travel	0	4,685	2,000
Nominations/Elections	0	777	0
Planning Conference/Orientation	0	0	0
Conference Travel	0	0	0
Awards	400	742	200
President's Allowance	0	0	0
<b>Total Sr. Counsel Admin</b>	<b>103,590</b>	<b>104,127</b>	<b>23,591</b>
<b>NI COUNTY BAR ADMIN/Local Projects</b>	<b>16,525</b>	<b>16,400</b>	<b>16,400</b>

HAWAII STATE BAR ASSOCIATION  
2011 Budget

DESCRIPTION	2010 Budget	2010 ACTUAL Unaudited	2011 BUDGET
<b>MEMBER SERVICES</b>			
<b>PROGRAMS</b>			
Bar Journal	43,082	52,586	50,468
Leadership Institute	0	0	16,275
MCLE	0	0	37,540
Continuing Legal Education	294,833	257,838	261,729
Membership Benefits	122,481	120,073	119,274
Basic Legal Training Course	8,348	6,099	7,217
Products & Services	50,422	24,777	25,956
<b>PROJECTS</b>			
Goal 1 (Organizational Struc.)	2,800	2,957	2,800
Goal 2 (Lawyer Competency)	5,290	4,412	6,000
Goal 3 (Discrim/Minority)	0	0	500
Direct Admin Support-Member Proj.	30,485	28,584	35,842
INDIRECT ADMIN SUPPORT	74,025	72,157	82,172
Non-Personnel Administrative Support	130,029	115,559	133,809
<b>TOTAL MEMBER SERVICES</b>	<b>767,076</b>	<b>685,042</b>	<b>779,580</b>
<b>PUBLIC SERVICES</b>			
<b>PROGRAMS</b>			
Lawyer Referral Service	56,490	52,653	56,534
Communications & Public Rel.	55,521	46,357	26,479
<b>PROJECTS</b>			
Goal 4 (Public Educ. re: Law)	22,075	16,446	25,575
Goal 5 (Legal Serv. to Public)	21,200	14,536	20,700
Goal 6 (Judicial Administration)	4,500	210	2,200
Direct Admin Support-Public Proj.	29,564	25,547	23,202
INDIRECT ADMIN SUPPORT	25,371	24,731	25,451
Non-Personnel Administrative Support	44,566	39,607	41,445
<b>TOTAL PUBLIC SERVICES</b>	<b>254,006</b>	<b>220,087</b>	<b>175,311</b>
<b>TOTAL EXPENSES</b>	<b>\$1,879,619</b>	<b>\$1,706,979</b>	<b>\$1,758,198</b>
Profit (Loss) Before Taxes	\$46,060	\$154,565	\$57,582
Provision for Taxes			
Federal & State Income-Current	0	0	0
Profit (Loss) After Taxes	\$46,060	\$154,565	\$57,582
Capital Expenditures	(46,060)	(45,120)	(57,582)
<b>Tot Profit/Loss w/Cap Exp</b>	<b>0</b>	<b>109,445</b>	<b>0</b>

\*Fees were combined with Misc income in 2010

\*\*In 2010, this was Strategic Planning & included SCD, Leadership & MCLE

\*\*\*GG4 & GG5 Projects will be funded from HSBA's Public Service Fund in 2011. GG4 expenses will be offset by \$2200 in Mock Trial Fees revenue.

HAWAII STATE BAR ASSOCIATION  
 INCOME STATEMENT  
 MONTH ENDED December 31, 2010

Preliminary Unaudited

DESCRIPTION	Dec-10 ACTUAL	Dec-10 YTD ACTUAL	2010 BUDGET	DIFFERENCE
<b>DUES</b>				
Membership Dues	510	1,179,676	\$1,143,180	36,496
Penalties	800	44,850	\$56,600	-11,750
Processing fees	900	132,911	\$127,040	5,871
SUBTOTAL-DUES	2,210	1,357,437	1,326,820	30,617
<b>NON-DUES</b>				
Dividend/Interest Income	1,217	5,802	\$9,000	-3,198
Bar Con/Booth & Other Sponsors	977	35,387	\$42,194	-6,807
Lawyer Referral Income	0	38,035	\$33,000	5,035
CLE Seminars/Registrations	-2,168	182,272	\$246,915	-64,643
CLE Publication/Video	7,035	55,268	\$67,125	-11,857
Mailing Label Income	0	205	\$4,000	-3,795
Grants/Donations/Sponsors	2,050	48,491	\$67,775	-19,284
Royalties	850	66,372	\$50,000	16,372
Basic Legal Training Course	0	5,265	\$5,500	-235
Products & Services	7,719	29,509	\$35,750	-6,241
Other Income	4,160	37,501	\$37,600	-99
SUBTOTAL-NON DUES	21,841	504,108	598,859	-94,751
TOTAL INCOME	24,051	1,861,544	\$1,925,679	-64,135
<b>EXPENSES</b>				
<b>SUPREME COURT MANDATED</b>				
Atty Registration/Database Mgt.	13,195	134,616	145,661	-11,045
Technology/Website	26,816	114,536	123,450	-8,914
Admin/Executive Support	2,645	33,662	34,534	-871
Non-Personnel Administrative Support	5,876	53,910	60,661	-6,751
TOTAL REGISTRATION EXPENSES	48,532	336,724	364,306	-27,582
<b>GOVERNANCE</b>				
Direct Admin/Executive Support	9,361	116,419	120,346	-3,927
Indirect Admin/Executive Support	2,466	31,376	32,189	-812
Non-Personnel Administrative Support	5,477	50,249	56,541	-6,292
Printing, Mailing, Telephone & Other	1,414	8,958	8,250	708
N. I. Travel	1,006	8,367	8,000	367
Nominations/Elections	2,000	4,000	7,277	-3,277
Planning Conference/Orientation	0	1,116	1,000	116
Conference Travel	570	8,793	11,310	-2,517
Awards	265	2,848	2,800	48
President's Allowance	426	1,549	2,500	-951
Insurance	0	9,070	9,958	-888
TOTAL BOD EXPENSES	22,985	242,747	260,172	-17,425
<b>COMMITTEE</b>				
Direct Admin/Executive Support	2,821	35,013	35,895	-881
Indirect Admin/Executive Support	735	9,358	9,601	-242
Non-Personnel Administrative Support	1,633	14,987	16,864	-1,877
Printing, Mailing, Telephone & Other	103	534	850	-316
N. I. Travel	0	2,072	3,000	-928
TOTAL COMMITTEE	5,294	61,966	66,209	-4,244
<b>YLD ADMINISTRATION</b>				
Direct Admin/Executive Support	1,197	14,332	16,163	-1,831
Indirect Admin/Executive Support	331	4,214	4,323	-109
Non-Personnel Administrative Support	736	6,749	7,594	-845
Printing, Mailing, Tele, Meetings & Other	2,238	3,546	950	2,596
N. I. Travel	779	3,817	2,600	1,217
Nominations/Elections	0	1,000	1,255	-255
Planning Conference/Orientation	0	696	1,000	-304
Conference Travel	0	4,141	12,600	-8,459
Awards	404	645	500	145
President's Allowance	0	749	750	-1
Total YLD Admin	5,685	39,888	47,736	-7,847
<b>STRAT PLANNING &amp; SPECIAL PROJ</b>				
Direct Admin/Executive Support	4,384	52,548	56,577	-4,029
Indirect Admin/Executive Support	1,159	14,751	15,132	-382
Non-Personnel Administrative Support	2,575	23,623	26,581	-2,958
Printing, Mailing, Telephone & Other	4,884	7,002	2,900	4,102
N. I. Travel	1,140	4,685	2,000	2,685
Nominations/Elections	0	777	0	777
Planning Conference/Orientation	0	0	0	0
Conference Travel	0	0	0	0
Awards	330	742	400	342
Total Str. Plan/Special Proj	14,472	104,127	103,590	537

HAWAII STATE BAR ASSOCIATION  
 INCOME STATEMENT  
 MONTH ENDED December 31, 2010

Preliminary Unaudited

DESCRIPTION	Dec-10 ACTUAL	Dec-10 YTD ACTUAL	2010 BUDGET	DIFFERENCE
NI COUNTY BAR/Local Projects	0	16,400	16,525	-125
<b>MEMBER SERVICES</b>				
<b>PROGRAMS</b>				
Bar Journal	6,110	52,586	43,082	9,504
Bar Directory	0	0	0	0
Continuing Legal Education	10,410	257,838	294,833	-36,995
Attorney/Client Rel. Program	297	4,752	5,282	-530
Membership Benefits/Sp. Events	15,450	120,073	122,481	-2,408
Basic Legal Training Course	357	6,099	8,348	-2,249
Products & Services	204	24,777	50,422	-25,645
<b>PROJECTS</b>				
Goal 1 (Organizational Struc.)	2,676	2,957	2,800	157
Goal 2 (Lawyer Competency)	1,629	4,412	5,290	-878
Goal 3 (Minority in Profession)	0	0	0	0
Admin Support-Member Proj.	2,328	28,584	30,485	-1,902
INDIRECT-ADMIN SUPPORT	5,670	72,157	74,025	-1,868
Fixed Expenses	12,594	115,559	130,029	-14,470
<b>TOTAL MEMBER SERVICES</b>	<b>57,726</b>	<b>689,793</b>	<b>767,076</b>	<b>-77,283</b>
<b>PUBLIC SERVICES</b>				
<b>PROGRAMS</b>				
Lawyer Referral Service	3,876	47,901	51,208	-3,307
Communications/Public Rel.	3,606	46,357	55,521	-9,164
<b>PROJECTS</b>				
Goal 4 (Public Educ. re: Law)	-313	16,446	22,075	-5,630
Goal 5 (Legal Serv. to Public)	3,614	14,536	21,200	-6,664
Goal 6 (Judicial Admin.)	-2,000	210	4,500	-4,290
Admin Support-Public Projects	1,976	25,547	29,564	-4,017
INDIRECT-ADMIN SUPPORT	1,943	24,731	25,371	-640
Fixed Expenses	4,317	39,607	44,566	-4,960
<b>TOTAL PUBLIC SERVICES</b>	<b>17,018</b>	<b>215,334</b>	<b>254,006</b>	<b>-38,671</b>
<b>TOTAL EXPENSES</b>	<b>171,711</b>	<b>1,706,980</b>	<b>\$1,879,619</b>	<b>-172,639</b>
<b>PROFIT (LOSS)</b>	<b>-147,660</b>	<b>154,565</b>	<b>\$46,060</b>	<b>108,505</b>
<b>Provision for Taxes</b>				
Federal & State Income	0	0		
Total	0	0		
<b>Net Income</b>	<b>-147,660</b>	<b>154,565</b>		

Hawaii State Bar Association  
Balance Sheet  
December 31, 2010

Preliminary Unaudited

Assets:

Current Assets

First Hawaiian Bank	\$450,362	
Cash Held for Others	\$354,449	
Bank of Hawaii	5,494	
Paypal	0	
Merrill Lynch	492,066	
Morgan Stanley	0	
UBS Financial Services	206,768	
BancWest	145,737	
Receivables	0	
Misc. Prepaid	0	
Petty Cash/Misc.	230	
<b>Total Current Assets</b>		<b>\$1,655,106</b>

Other Assets

Building & Equipment	2,828,183	
Accumulated Depreciation	-116,551	
		<b>2,711,632</b>
<b>Total Assets</b>		<b>\$4,366,738</b>

Liabilities

Current Liabilities

Office of Disciplinary Counsel	\$170,604	
Attorney & Judges Assistance Program	24,717	
Lawyers' Fund For Client Protection	175	
Volunteer Legal Services	16,648	
Alternate Dispute Resolution	8,683	
Bankruptcy Section	166	
Child Law Section	6,242	
Collection Law Section	7,538	
Corporate Counsel	5,130	
Business Law Section	15,364	
Criminal Justice & Corrections Section	4,313	
Government Lawyers	3,253	
Intellectual Property and Technology Section	1,335	
International Law Section	2015	
Labor & Employment Law Section	3,178	
Natural Resources	130	
Probate & Estate Planning Section	20,689	
Real Property & Financial Services Section	43,316	
Taxation Section	2,088	
Admiralty Law Section	1,338	
Elder Law Section	13,668	
Insurance Section	0	
Litigation Section	330	
County Bar/Specialty Bar Associations	3,529	
Federal/State Taxes	0	
ARS Refund	165	
Accrued Payroll	3,715	
Other Payables/Deferred Revenues	162,772	
<b>Total Current Liabilities</b>		<b>\$521,101</b>

Long-Term Liabilities

Mortgage Loan	\$1,577,218
Buildout Loan	\$478,032

**Total Liabilities** **\$2,576,351**

Fund Balance

Equity **\$1,790,386**

**Total Liabilities & Fund Balance** **\$4,366,738**

## ANNUAL REPORT

### **KELLER NOTICE**

Under *Keller v. California State Bar*, 110 S. Ct. 2228, 110 L.Ed.2d 1 (1990), the expenditure of mandatory bar dues for political and ideological purposes that are not “necessarily or reasonably incurred” for purposes germane to the purposes of the State Bar is not constitutionally permitted. The HSBA Board feels that the positions taken and unified funds expended this year were within the purposes of the HSBA, which include the improvement of the system of justice and its administration, and the enhancement of professional competence. Legislation is monitored, and proposed HSBA positions on bills are developed by volunteer attorneys. No dues money was expended on lobbying legislative bills, other than nominal amounts spent on staff support for submission of testimonies. Therefore, no dues rebate is being offered pursuant to Keller.

If you disagree and feel that the HSBA has expended mandatory dues money for purposes outside of the activities permitted by Keller, you may file an objection and seek a rebate of such portion of your dues as may be found to have been used for purposes not permitted under Keller, plus interest. Written objections to a particular position or political; or ideological expenditure must be filed with the Executive Director within 45 days of publication of this notice. For detailed procedures on objecting to the use of dues, please call the HSBA office.